

Message Text

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63

ORIGIN COME-00

INFO OCT-01 NEA-14 ISO-00 EB-11 RSC-01 /027 R

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DRAFTED BY COM/OED/MEPD:TJASPER

APPROVED BY EB/OCA/REP:GPWILSON

NEA/ARP:QLUMSDEN (PHONE)

COM/OED/MEPD:JSANDS

COM/CAGNE:JRANDOLPH (INFO)

----- 069028

R 141815Z AUG 74

FM SECSTATE WASHDC

TO AMEMBASSY KUWAIT

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E.O. 11652: N/A

TAGS: BEXP, KU

SUBJECT: KUWAIT STEEL MILL

REF: A) KUWAIT 3292, B) KUWAIT 2296, C) STATE 095221

1. WE HAVE PASSED INFORMATION CONTAINED IN REFTEL A TO MAJOR COMPANIES PREVIOUSLY INVOLVED IN PROJECT. THEIR COMMENTS INCLUDE:

U.S.S. ENGINEERS AND CONSULTANTS (ROBERT SABA): USS IS SEND-
ING KISC A DETAILED PROPOSAL ON HOW THEY WOULD UNDERTAKE
PROJECT OF THIS MAGNITUDE. U.S.S. REMAINS PRIMARILY
INTERESTED IN ACTING AS PROJECT MANAGER.

ARMCO/FOSTER WHEELER: REMAIN INTERESTED. WILL PROCEED TO
RE-ESTABLISH COMMUNICATION WITH KISC OFFICIALS.

SWINDELL DRESSLER: REMAIN INTERESTED.

2. WE RECEIVED DISTINCT IMPRESSION FROM FIRMS THAT THEY
ARE CONCERNED THAT KISC WILL CONTINUE TO INSIST ON TURNKEY
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PROPOSAL AT A FIXED PRICE.

U.S.S. HAS INDICATED THEY ARE PRIMARILY INTERESTED IN ACTING AS PROJECT MANAGER AND SWINDELL WE FEEL IS STILL PRINCIPALLY INTERESTED IN THE SALE OF THEIR DIRECT REDUCTION PROCESS. WE DO NOT BELIEVE THAT ANY OF THE FIRMS WOULD CONSIDER BIDDING A FIXED PRICE CONTRACT GIVEN THE CURRENT WORLDWIDE INFLATION PROBLEM.

3. WE WOULD APPRECIATE ANY FURTHER INFORMATION EMBASSY CAN DEVELOP ON DATES FOR ISSUANCE OF TENDERS, FORM OF THE TENDERS, AND WHETHER KISC WILL CONTINUE TO REQUIRE FIXED PRICE. WE ARE ALSO CONCERNED ABOUT FOREIGN COMPETITION AND WOULD APPRECIATE ANY FURTHER INFORMATION ON GERMAN AND FRENCH PLANS FOR PARTICIPATING IN PROJECT. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 14 AUG 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: CollinP0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740847/aaaaboih.tel
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Handling Restrictions: n/a
Reference: A) KUWAIT 3292, B) KUWAIT 2296, C) S, TATE 095221
Review Action: RELEASED, APPROVED
Review Authority: CollinP0
Review Comment: n/a
Review Content Flags:
Review Date: 21 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <21 AUG 2002 by kellew0>; APPROVED <25 FEB 2003 by CollinP0>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
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Review Release Event: n/a
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Review Withdrawn Fields: n/a
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Subject: KUWAIT STEEL MILL
TAGS: BEXP, KU
To: KUWAIT
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005